



Position Title: Commercial Real Estate Lawyer

Are you looking to work with a collaborative, innovative, and highly effective team? If so, we would love to hear from you!

Who We Are

Mann Lawyers LLP is a growing firm of over 30 lawyers that practice in real estate, business law, wills and estates, litigation, family, employment, and environmental law. We provide our clients with top-notch legal services and strive for success, not only in legal terms but also in life. We work hard to ensure that our culture is inclusive of all. We promote authenticity and celebrate diversity.

Our 30 years of delivering compassionate, intelligent, and thoughtful advice with integrity, demonstrates our unparalleled ability to forge long-term client relationships. That quality of thought and action extends to our clients but also to our team members and out in the communities we feel lucky to be part of.

We seek out positive resolutions to legal challenges in ways that always consider the intellectual, emotional, financial, and practical well-being of our clients and team members.

The Role:

We are seeking a lawyer with three (3) + years of experience to join our growing Ottawa Development and Commercial Real Estate team.

This is a team-oriented and client-focused role. We have a strong, dedicated, and collegial team, with excellent supports in place to allow you to perform this vital role.

The ideal candidate must have excellent written and verbal communication skills and extensive experience and comfort with organizing their time.

Key Responsibilities:

- Lead and manage commercial real estate transactions from inception to completion, including purchases, sales and refinance transactions;
- Draft, review, and negotiate various real estate documents such as purchase and sale agreements and financing documents;
- Oversee and conduct due diligence investigations, including title searches, PPSA searches, Litigation searches, environmental assessments, and contract analysis;
- Provide legal advice to builder clients regarding property rights, zoning and by-law issues, development permits, land use regulations, and environmental concerns;
- Assist builder clients with subdivisions, site plans, part lot control exemption by-laws, condominium documents, townhouse parcelizations

- Build and maintain strong relationships with clients and third parties;
- Ensure that all real estate transactions comply with relevant laws, regulations, and industry standards, mitigating legal risks;
- Work closely with other lawyers, real estate professionals, and external stakeholders, such as brokers, lenders, and government agencies, to achieve optimal outcomes for clients; and
- Stay current with legal developments in commercial real estate and development law and apply them to practice. Participate in professional development activities and firm training initiatives.

Requirements:

Knowledge and Skills

- Strong knowledge of Ontario real estate law, including commercial property transactions, and land development;
- Excellent negotiation, drafting, and analytical skills;
- Ability to manage multiple complex matters simultaneously and work under pressure;
- Strong communication skills, both written and verbal, with the ability to explain complex legal concepts clearly;
- High level of professionalism, integrity, and client-focused approach;
- Ability to work collaboratively in a team-oriented environment;
- Excellent attention to detail, including the ability to proofread and format documents, time management and organizational skills; and
- Knowledge of corporate restructuring and transactions.

Education & Work Experience:

- Must be a member in good standing with the Law Society of Ontario.
- Minimum of three (3) years of experience as a practicing real estate lawyer, with a focus on commercial and land development transactions.

Assets:

It would be preferable, though not necessary, for candidates to have the following skills and qualifications:

- Bilingualism;
- Knowledge of Soluno, Unity, and Net Documents; and
- Knowledge of Corporate Law (i.e. incorporations, amendments, amalgamations, etc.)

Salary level is commensurate with experience and health benefits are provided.

Artificial Intelligence

Mann Lawyers does not use Artificial Intelligence in the screening, assessment, or selection of applicants.

Applications & Accommodations

Mann Lawyers is committed to creating an inclusive workplace by providing a barrier-free recruitment and selection process. We are happy to provide reasonable accommodations throughout the selection process and while working at Mann Lawyers. If you have an accommodation request, require material in an accessible format, or need additional support with the application process, please contact us at 613-722-1500 or recruiting@mannlawyers.com. We welcome the opportunity to discuss your accommodation request and ensure fairness in our hiring process.

Mann Lawyers' Commitment

Mann Lawyers is committed to creating and maintaining a positive and inclusive environment for all individuals in the workplace. It is our policy to make decisions on hiring, promotions, rewards and other human resources issues based on merit (including a person's qualifications, ability and performance). We welcome applications from all qualified candidates.

Interested candidates should submit their application, in confidence, to recruiting@mannlawyers.com. Only candidates considered for the position will be contacted.

Thank you for your interest in Mann Lawyers LLP.